



FUTURE LEADERS CLASS OF 2022



CRYSTAL HSU

SENIOR RELATIONSHIP MANAGER, VICE PRESIDENT
CITIBANK HONG KONG

Crystal Hsu is a Senior Relationship Manager for Hong Kong Financial Institutions responsible for a diversified portfolio of Bank, Insurance, Asset Manager and Mutual Fund clients since Nov 2019. She maintains solid business relationships with key client contacts for regular dialogues and strategic business opportunities. She works closely with key stakeholders for transaction execution and drives credit risk discussions.

Prior to her current role, Crystal was a Senior Relationship Manager for key Hong Kong Corporate relationships in consumer and industrials sectors, originating episodic deals and growing flow business. Crystal joined Citi as a Management Associate in 2011 and worked for Treasury and Trade Solutions as Trade Finance Product Manager before joining Hong Kong Corporate Banking in 2015.

Crystal has been appointed as Staffer for Hong Kong Corporate Banking since June 2020, providing guidance, coaching and support to Analysts and Associates under campus recruitment programs. She was also selected as a Changemaker to support a culture of excellence as part of Citi's transformation to modernize and simplify the bank and as a participant to represent Citi at One Young World Summit in October 2018 to gain a global perspective and leverage the skills to drive social change.

Crystal is a Certified Credit Risk Management Professional (Commercial Lending) by The Hong Kong Institute of Bankers and holds a Bachelor's degree in Finance and Real Estate from University of British Columbia, Canada.